



# NAVISUN

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**Title:** Structured Finance Associate  
**Department:** Business and Project Development  
**Reports to:** VP, Business Development

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An exciting opportunity working for a growth-oriented solar IPP as an Structured Finance Associate. Leveraging your solar energy and finance background, you will be responsible to support financial analysis, origination and diligence of solar and storage project opportunities.

**Company Background:**

Navisun is a solar independent power producer that focuses on acquiring, co-developing, constructing, financing, owning, and operating distributed generation and small utility-scale solar and battery storage projects in the United States. The company is owned by OMERS Infrastructure, a preeminent global infrastructure investor and investment arm of OMERS, one of Canada's largest defined benefit pension plans with C\$121 billion in net assets (as of December 31, 2021).

**Position:**

Structured Finance Associate, Full-time

**Location:**

Hingham, MA preferred

**Responsibilities:**

- Support Navisun's business development efforts in key U.S. distributed generation and small-utility scale solar markets
- Support origination, structuring and closing of project acquisition and development opportunities from a strategic, tactical, and financial point of view
- Review and analyze new solar project and battery storage development and acquisition opportunities, including the review of project documents/financing documents
- Construct project-specific proforma financial models including all project/program assumptions
- Support due diligence, negotiation and post-closing development activities
- Draft proposals for third-party project opportunities and investment committee memos for internal approvals
- Support the negotiation of key deal documents including real estate property leases and purchase options, property tax agreements, asset purchases and MIPA's, energy offtake and project finance
- Research and maintain keen understanding of changing policies, regulations, and market trends in the solar industry and anticipated trends in energy and REC pricing in various markets

**Qualifications:**

- 3+ years of US energy/solar industry experience
- Bachelor's degree in finance; master's degree is a plus
- Understanding of the energy industry and power markets including wholesale and retail pricing dynamics, supply and demand trends, RPS impacts, etc.
- Experience in solar PV power project development and M&A, from greenfield development to project and portfolio acquisitions

*There may be additions, deletions and modifications to the qualifications and functions of this job periodically.  
Employees must perform all duties assigned to them by management. Navisun, LLC is an Equal Opportunity Employer.*



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- Capability to assess opportunities and arrive at clear decisions, utilizing detailed analysis
- Proven ability to collaboratively work with cross-function teams including legal, project finance, construction, asset management, and corporate finance
- Strong communications skills, both oral and written
- Ability to multi-task, prioritize and work efficiently and independently in an entrepreneurial work environment where all employees wear multiple hats
- Full understanding of Microsoft Office suite, especially Excel and PowerPoint to run project finance proforma models and prepare presentations
- Team player who is passionate about working in the solar industry

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